



## Partnership Mechanisms

### Cooperative Research & Development

**Agreements** – Under a CRADA, collaborative research is performed and results are normally shared. Both Ames Laboratory and its industrial partner(s) may provide personnel, services, facilities, equipment, intellectual property or other resources. For more detail see: [directives.doe.gov/directives-documents/400-series/0483.1-BOrder-A](http://directives.doe.gov/directives-documents/400-series/0483.1-BOrder-A). Choose “(CRADA) Cooperative Research and Development Agreement” under the “Technology Transfer Agreements” box once on the site.

**Strategic Partnership Projects** – An agreement, formerly known as Work for Others through which the Laboratory performs all the research or development, and is reimbursed by the organization for whom the work is performed. More detail is available at: [directives.doe.gov/directives-documents/400-series/0481.1-DManual-1\\_admchg1](http://directives.doe.gov/directives-documents/400-series/0481.1-DManual-1_admchg1). Choose “Work for Others Agreement” under the “Technology Transfer Agreements” box once on the site.

**Technical Service Agreements** – A short-term less than six (6) months and \$25,000 using our unique expertise to provide technical services. No research is involved.

**Specialized Research Center** –The Laboratory’s Materials Preparation Center is a designated DOE specialized research center that operates on a cost-recovery basis. The MPC prepares high-purity materials and performs analytical services not available from commercial sources. Parties may access materials and alloy services through an appropriate agreement. For more information: [www.ameslab.gov/mpc](http://www.ameslab.gov/mpc).

**Personnel Exchanges** – A short-term agreement that involves a unilateral or bilateral exchange of personnel between Ames Laboratory and industry.

## Contact Us

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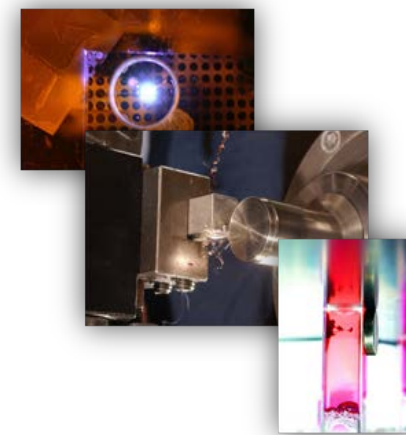
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## Working with the DOE

For more information on working with the DOE:  
[http://www2.lbl.gov/tt/industry/Doing%20Business\\_lr.pdf](http://www2.lbl.gov/tt/industry/Doing%20Business_lr.pdf)



# DOING BUSINESS with



## AMES LABORATORY



A  
U.S. Department Of Energy  
National Laboratory  
Operated By  
Iowa State University

[www.ameslab.gov](http://www.ameslab.gov)

## About Ames Laboratory

Ames Laboratory is a U.S. Department of Energy research facility that seeks solutions to energy-related problems through the exploration of chemical, engineering, mathematical, materials and physical sciences. It is operated for the DOE by Iowa State University and is located on the ISU campus.

Ames Laboratory is committed to developing and transferring technologies. Each year, it generates an average of 10 patents from DOE-supported research and enters into five to ten licenses and/or options to license.

## Public/Private Partnerships

Collaborations between industry and Ames Laboratory can help both parties meet common technical objectives while reducing development risks and leveraging resources.

As a federally funded facility, The Laboratory has scientific and technical capabilities in areas that support key national missions. These capabilities are also critical to the continued growth of U.S. industries and services.

By collaborating, industry and Ames Laboratory save money by doing the research together rather than separately. But more importantly, both gain access to each other's talent, technology, knowledge and facilities.

Visit our Technology Transfer Website for Additional Information:

[www.ameslab.gov/techtransfer](http://www.ameslab.gov/techtransfer)

## Rules of Engagement

Knowing what to expect of a partnership with Ames Laboratory can enhance the efforts of both parties in identifying appropriate opportunities, negotiating working arrangements and meeting goals and expectations.

Here are some key points to keep in mind:

- Ames Laboratory, as a rule, does not provide funding to partners (although DOE itself sometimes does).
- The Laboratory may not do work that is available to potential partners from the private sector.
- Measures are in place to protect valuable proprietary data.
- Work is conducted on a “best-effort reimbursable cost” basis, meaning there are no guarantees that it will result in achievement of the agreed-upon goals.
- Under certain types of agreements, a company must certify that it will manufacture substantially in the United States, or demonstrate net benefits to the U.S. economy.

## Licensing Opportunities

Intellectual property is available for licensing through the Iowa State University Research Foundation, an agent of Ames Laboratory's contractor. Current licensing opportunities are posted at: [www.techtransfer.iastate.edu/](http://www.techtransfer.iastate.edu/) or the Energy Innovation Portal: <http://techportal.eere.energy.gov>

## Selection of Partners

Because Ames Laboratory is funded by taxpayer dollars, fairness of opportunity is a key element in developing partnerships. The Laboratory takes all reasonable measures to ensure widespread notice of technologies suited for transfer as well as opportunities for exclusive and non-exclusive licensing and joint research arrangements.

## Partnering Needs and Expectations

In selecting cooperative R&D partners, the Laboratory must bear in mind: the potential investment return to taxpayers; the partner's ability and commitment to successfully commercialize the technology; the U.S. competitive advantage; and small business considerations. These and other issues are addressed in agreements with the industrial partner.

## Customer Satisfaction and Ombudsman

Ames Laboratory identifies, resolves and manages conflict-of-interest issues that involve individuals, its contractor or the partnering company. Issues not resolved through partnership selection and agreement negotiation can be addressed through The Laboratory's Ombuds program. The Ombuds process aims to improve the Laboratory's responsiveness to its partners and other concerned firms by providing them with a dedicated, partner-focused point-of-contact.

For more information:

[www.ameslab.gov/techtransfer/ombuds-program](http://www.ameslab.gov/techtransfer/ombuds-program)